

Company Details

Company Name	TAU corporation.
Company Details	<p>■事業内容 / Company Profile</p> <ul style="list-style-type: none"> - ダメージカーのリユース、リサイクル事業 - 建機・フォークリフト・自動車・トラックのパーツ・オイルの買い取り、販売、輸出 - Damaged car reuse and recycling business - Buying, selling and exporting parts and oil for construction equipment, forklifts, cars and trucks. <p>■企業PR / Company PR</p> <p>事故に遭って傷ついた車は、その後どうなるかご存知ですか。『その先のご縁』を結ぶのが、私たちの仕事です。</p> <p>株式会社タウは、ダメージカーを専門に事業を展開している会社です。</p> <p>ダメージカーは一度当社のもとにわたり、日本をはじめ世界125か国以上の取引先のもとへお届けされ、車や部品など、あらゆる用途でもう一度利用されます。</p> <p>本来なら使えないはずの車を活用できる人のもとに届けることで、限りある資源を活用しながら日本の未来に貢献しています。</p> <p>Do you know what happens to a damaged car after an accident? It is our job to connect you with the 'beyond'.</p> <p>Tau Corporation is a company specialising in the business of damaged cars. Damaged cars are delivered to us and then to our customers in Japan and more than 125 countries around the world, where they are used again for various purposes, such as cars and parts.</p> <p>By delivering cars that would normally be unusable to people who can use them, we contribute to the future of Japan while utilising limited resources.</p> <p>■募集職種 / Open Positions</p> <p>●職種 / Positions</p> <p>内勤営業（法人向け） / Internal sales (BtoB)</p> <p>●仕事内容 / Job Description</p> <p>今回募集する内勤営業は、すでに当社とお取引がある自動車関連業者を対象に、日々300台以上入荷するダメージカーのお譲り先を探す仕事です。</p> <ol style="list-style-type: none"> 1.既存のお客様に対し商材のご提案 2.入金・引き渡し 3.車を購入したお客様からの問い合わせ対応 <p>The internal sales person recruited for this position is responsible for finding a buyer for the more than 300 damaged cars that arrive daily, targeting automobile-related companies that already have business with the company.</p> <ol style="list-style-type: none"> 1. Proposing commercial products to existing customers <p>You propose cars that have arrived at our company to customers with whom we already have business relations. Also check the status and other needs of customers who have purchased a damaged car from us in the past, but have not had a recent transaction with us.</p> <ol style="list-style-type: none"> 2. Payment and handover <p>Respond to enquiries regarding payment confirmation and handover of products purchased via the company's e-commerce site.</p> <ol style="list-style-type: none"> 3. Respond to enquiries from customers who have purchased a car. <p>You also respond to customer enquiries and comments such as 'The car I bought is not what I expected! We also respond to opinions such as 'The car I bought is different from what I expected!'</p> <p>●待遇 / Salary</p> <p>年収400万円～600万円 / 4-6 million per annum.</p> <p>●応募条件 / Qualifications</p> <p>日本語：ビジネス会話（N2）レベル以上 / Japanese: Business conversation (N2) level or above</p> <p>英語：ビジネス会話（TOEIC735点）レベル以上 / English: Business conversation (TOEIC 735) level or above</p> <p>自動車の運転経験 / Experience of driving</p>
Establish Year	1997
Employee	497
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